

Leadership Principles Template

FOSTERING TRUST: What do I need to do to foster trust with other people (internally and externally) who can help me be successful?

- Create larger GR Committee
- Delegate in effective manner
- Consistent communication

VISION: What is our shared vision for our (chapter/committee) and what is the general objective we seek to achieve? Does it create enough excitement that it is worth doing!

- Monitor governmental developments
- Communicate developments to membership
- Foster relationship between MD FPA and governmental officials

DEVELOPING STRATEGY: What is our strategy for achieving our vision?

Critical Success factors: What are the most essential tasks that need to be performed to achieve our vision? Who is assigned to successfully complete each part of the work?

Factor	Who is assigned
Write monthly newsletter	Full committee
Prepare updates for chapter meetings	Full committee
Attend MD Chamber Legis Cmmtee mtgs	C. Wolpoff
Prepare annual legislative development presentation	Full committee
Arrange meetings with gov. officials	Full committee in conjunction with board
Monthly mtgs in conjunction with National conference call	Full committee

Identifying Our Allies: Who are potential allies within the FPA as well as outside the FPA, who can help us successfully achieve our vision and carry out our strategy?

Internal Allies	What do we want?
FPA of MD board	Contacts with gov officials, help recruiting
National FPA	Information re developments, contacts
External Allies	What do we want?
Gov. officials	Information and some degree of influence

ENERGIZING ALLIANCES: What do we want (see above) and need from our allies to achieve our vision and carry out our strategy? **What do they want and need from us?** Who will be assigned to structure and maintain the relationship with each alliance?

Ally	What do they want?	Who assigned
National FPA	Info re MD's developments	Full Committee
Gov. officials	Electoral support, publicity	Full committee

ACTIVATING TRANSFORMATIONS: What individual, team or organizational practices need to be changed to successfully carry out our strategy and achieve our vision? Consider: time management, personal communication skills, team communication methods, and improved teamwork and cooperation.

Individual Changes You Need to Make

- Find more committee members
- Delegate more
- Create, and follow, detailed strategy

Team Changes

- Members who are actually willing to commit some time and follow through!
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Organizational Practices

- Monthly meetings in conjunction with National conference call
- Empowered and dedicated chairman
- Clear task assignments and deadlines

ACHIEVING AND MEASURING RESULTS: Establish a measuring program to ensure that we will measure both progress and results. Create a schedule where we receive reports about individual progress and about our progress in fulfilling critical success factors and developing productive allies.

Measuring progress: meeting schedule and reports

Critical Success Factors	Who Reports & When
Newsletter created	Full committee, by Feb 1
Monthly newsletter	Full committee, by 15 th of each month
Annual program	Full committee, probably last meeting of 2006

Results: Schedule reports about our results. What results do we want to measure and when?

Alliances	Who Reports & When
Contacts with gov officials	Full committee, by March 2006
National FPA	Full committee, monthly