

## FPA OF MD BOARD MINUTES OF FEBRUARY 23, 2006

### Board Members Present:

Eric Brotman, CFP®, MSFS, CLU  
Jeffrey Berman, CPA, CFP®  
George S. Jankiewicz, CFP®, CPA  
George H. Collis, CFP®  
Charles R. Wolpoff, JD, LL.M., CFP®  
Michael Kitces, CFP®, CLU, ChFC, MSFS  
Lena Nebel, CFP®

### Others Present:

Mike Curley (ED)  
Dwight Mikulis, CFP® (FPA CLRC member)

**Minutes:** Minutes for meeting of January 26, 2006 were accepted as posted on the Chapter web-site.

### Business:

- From the PPT, a suggested change to the Chapter's Vision Statement to read: *The FPA of MD is the premier community that develops and supports financial planning professionals and elevates the financial planning profession.* **The suggested statement was adopted.**

- From the POT, impressions from its first meeting.

#### Partners Committee:

1. Do we have enough partners to fit our budget?
2. Are the 12 Platinum spots sold out?
3. How do we encourage Partners to bring potential members to the CE meetings? Joe is going to discuss this at his next committee meeting.

#### Public Relations Committee:

1. If possible, members should be recognized at meetings when they are being quoted.
2. Who receives the list of magazines that need contributions? Board or membership?

#### Program Committee and Membership Committee:

1. How many people are attending the new formatted meetings 2005 vs 2004?
2. How many people never attend a meeting?
3. What and how many types of members do we have?
4. We will focus on retention and attracting allied professionals.
5. How do we structure guest passes for non members/allied professionals?
6. Can we "team" with the MACPA or the BEPC?

#### Government Relations Committee:

1. What topics are membership interested?
2. Continue the Hot Topic List
3. Possibly host a Meet the Delegates Day.

4. Can we find out how much money FPA of MD contributed to the PAC fund?
5. Should we set up measurement criteria for the Education Outreach Committee?
6. Someone from the POT will attend the quarterly meetings that the committee chairs have.

**No action was taken.**

- From Lena Nebel, a suggestion to invite prospective Board members to a Board meeting. **It was agreed that invitations will be extended to the prospects for the June 28<sup>th</sup> Board meeting.**
- From Eric Brotman, a discussion regarding Board "read only" access to the iMIS database **It was agreed that the President, President-Elect, and Treasurer will have "read only" access to the Chapter's iMIS database.**

**Adjournment:** *The meeting was adjourned by a consensus of the Board members.*

**NEXT BOARD MEETING WILL BE HELD 8:00-10:00 AM, Thursday, April 27, 2006,  
AT THE OFFICES OF Kahn Berman Solomon Taibel & Mogol, PA**

*9515 Deereco Road-Suite 801*

*Timonium MD 21093-2169*

*410-308-0300*

**DIRECTIONS:** *I-695 to I-83, North to Padonia Road exit, East to Deereco Road, South to 9515 Deereco Road (on your right).*