

FPA of MD, Inc.
MEMBERSHIP DEMOGRAPHICS

Total active members	428
CFP® designees	252
Non-CFP® members	176
CFP® student members	37
College student members	29
Life and/or Health insurance licensed members	268
Series 6 and/or Series 7 licensed members	231
Members using a fee-based compensation model	147
Members using a commission-based compensation model	222

11/18/2007