

FPA of Maryland Partners Committee  
Committee Report August 15, 2005  
Lena M. Nebel

1. Current Committee Members:

- a. Lena Mummert (Chair)
- b. Dave Sloper (liaison to study group committee)
- c. Neil Sweren (Partner and liaison to social event committee)
- d. Dan Reilly (Partner)
- e. Joe Garrison – new committee member
- f. All Partners
- g. Eric Brotman and Mike Curley

2. Committee Meetings

Our next committee meeting is Friday September 2<sup>nd</sup> at 7:30am. All partners are welcomed and encouraged to attend.

3. Partners List

We have one new platinum member that recently joined and will be billed for June-Dec 2005. Our capacity for platinum members are 12 and currently we have 11. In October we will send out the renewal letters.

4. New Items

- a. Referral Program-encourage current members to refer partners. If those partners join, that member will receive a free membership meeting with no more than 4/year allowed. This will be discussed at the next membership meeting as well as be distributed through the newsletter.
- b. Partners Pricing Policy – The committee is currently working on a policy for partner's payment, renewal, etc. There is currently nothing in place when dealing with partners coming in mid-year, expectations of payments, etc. This policy will be distributed with the renewal letters.

5. Outstanding Item

- a. We are currently seeking a Partner Chair for 2006.